L. A. Clinton,  
Ag'l Exp. Station, Storrs, Conn.  

Dear Sir:  

We have contracted to take a full page advertisement of our Whitcomb Steel Barn Door Latch in the New England Homestead which will appear on the back cover of this Journal March 1st. The cut and reading matter will not fill this out just as we would like and believe that if we had two or three small half tones of barns on which this latch is used that it would finish this page up just about as we want it.

Now, we do not want nor ask for a testimonial from any Agricultural Experiment Stations and that perhaps it would not be out of place to ask for a cut in this way. If you can see nothing wrong in this will you kindly furnish us with a photograph of your barns on which these Latches are used for use in this advertisement and send us a bill for all the trouble you are to. If for any reason you think better not to furnish this do not hesitate to say so.

Thanking you for an early reply to this, we are,  

Yours very truly,  

D-SJM  

A.H.S.M.CO.
January 15, 1907.

The Albany Hardware Specialty Co.,

Albany, Wisconsin.

Gentlemen:

The door latches which you sent to us some time ago have not yet been placed in our barns, and will not be in place before spring. I should hardly feel justified in sending you photographs of the buildings where these latches will be placed. After we get them in place on the doors if you still would like a photograph, we will send you one.

Yours very truly,
L. A. Clinton,
Ag'l Exp. Station, Storrs, Conn.

Dear Sir:

Replying to your favor of the 15th wish to say that we do not want a photograph of your barn until you have placed the latches and are satisfied with them, when we will be very glad to have the photograph. We probably will be unable to get any photographs of Agricultural Experiment Station barns in the New England Homestead and are disappointed as we would like to have had at least one of these photographs to carry in our advertisement in this journal.

Thanking you for your prompt reply to our recent letter, we are,

Very truly yours,

D-SJM

A.H.S.M.CO.
L. A. Clinton,
Storrs, Conn.

Dear Sir:

On Dec. 24th. 1906 we sent you samples of our Whitcomb Steel Barn Door Latch. Have they proven satisfactory to you? We are trying to introduce this latch in the New England States and have written all the hardware dealers there and expect to write them again regarding this latch and are trying to introduce them to the hardware Jobbers. Are they, in your opinion an article that is needed in that territory? We would be pleased to hear anything you have to say for or against this latch and whether or not we are free to use what you say in any way in the sale of this article. Would not use your name or the name of your Station if you prefer not or will not even repeat what you say if that is your wish.

If you are in need of any more of these latches now or at any other time will be glad to hear from you and will forward them on the same terms as the last (gratis).

Thanking you for anything you may say in reply, we are,

Yours very truly,

D/SJM

ALBANY HDWE. SPEC. MFG. CO.
Aug. 23, 1907.

Albany Hardware Specialty Mfg. Co.,

Albany, Wisconsin.

Gentlemen:-

The Whitcomb Steel Barn Door Latch has proven satisfactory with us so far as we have tested it. Our test has not been extensive enough so that I would wish to endorse it without any qualifications.

Yours very truly,